

NYSE: SMI HKSE: 981<br>SMIC Investor Relations

Aug 2013

# Safe Harbor Statements <br> Under the Private Securities Litigation Reform Act of 1995 

This press release contains, in addition to historical information, "forward-looking statements" within the meaning of the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. These forward-looking statements, including statements under "Third Quarter 2013 Guidance" are based on SMIC's current assumptions, expectations and projections about future events. SMIC uses words like "believe," "anticipate," "intend," "estimate," "expect," "project" and similar expressions to identify forward-looking statements, although not all forward-looking statements contain these words. These forward-looking statements involve significant risks, both known and unknown, uncertainties and other factors that may cause SMIC's actual performance, financial condition or results of operations to be materially different from those suggested by the forward-looking statements including, among others, risks associated with the global economic slowdown, orders or judgments from pending litigation and financial stability in end markets.

Investors should consider the information contained in SMIC's filings with the U.S. Securities and Exchange Commission (SEC), including its annual report on 20-F filed with the SEC on April 15, 2013, especially the consolidated financial statements, and such other documents that SMIC may file with the SEC or The Hong Kong Stock Exchange Limited ("SEHK") from time to time, including current reports on Form 6-K. Other unknown or unpredictable factors also could have material adverse effects on SMIC's future results, performance or achievements. In light of these risks, uncertainties, assumptions and factors, the forwardlooking events discussed in this press release may not occur. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date stated, or if no date is stated, as of the date of this press release. Except as may be required by law, SMIC undertakes no obligation and does not intend to update any forward-looking statement, whether as a result of new information, future events or otherwise.

## 2Q13 Financial Highlights

Fifth consecutive record-high quarter revenue of $\$ 541.3$ million

- increased 28.3\% year over year
- increased 7.9\% quarter over quarter
- Revenue from China-based customers increased to a record $40.9 \%$ of overall revenue
- compared to $32.7 \%$ in 2Q12
- compared to $38.6 \%$ in 1Q13
- Gross Profit of $\$ 135.2$ million was a record high
- compared to $\$ 101.7$ million in 2Q12
- compared to $\$ 98.3$ million in 1Q13
- Gross margin was $25.0 \%$
- compared to $\mathbf{2 4 . 1}$ \% in 2Q12
- compared to $19.6 \%$ in 1Q13
- Profit attributable to SMIC was $\$ 75.4$ million
- compared to profit of $\$ 7.1$ million in 2Q12
- compared to profit of $\$ 40.6$ million in 1Q13


## "1. Income Statement Highlights

| (US\$ thousands) | 1 | 2Q13 | $1$ | 1 Q13 | QoQ | 2Q12 | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Revenue | 1 | 541,302 | I | 501,609 | 7.9\% | 421,825 | 28.3\% |
| Gross Profit | I | 135,227 | I | 98,288 | 37.6\% | 101,715 | 32.9\% |
| Gross Margin | I | 25.0\% | I | 19.6\% | - | 24.1\% | - |
| Operating Expenses | 1 | $(56,095)$ | I | $(46,967)$ | 19.4\% | $(87,973)$ | -36.2\% |
| Research \& Development | I | $(36,736)$ | I | $(24,758)$ | 48.4\% | $(51,021)$ | -28.0\% |
| General \& Administrative | I | $(42,636)$ | I | $(34,203)$ | 24.7\% | $(29,093)$ | 46.6\% |
| Selling \& Marketing | I | $(9,775)$ | I | $(8,254)$ | 18.4\% | $(7,786)$ | 25.5\% |
| Other operating income (expense) | I | 33,052 | I | 20,248 | 63.2\% | (73) | - |
| Profit from operation | I | 79,132 |  | 51,321 | 54.2\% | 13,742 | 475.8\% |
| Other income (expense), net | I | $(3,292)$ |  | $(8,273)$ | -60.2\% | $(8,188)$ | -59.8\% |
| Interest income | 1 | 936 |  | 1,352 | -30.8\% | 1,827 | -48.8\% |
| Finance costs | I | (9,080) | 1 | $(10,850)$ | -16.3\% | $(10,174)$ | -10.8\% |
| Foreign exchange gains or losses |  | 2,949 | I | 2,145 | 37.5\% | $(2,336)$ | - |
| Other gains or losses |  | 1,126 | 1 | $(1,366)$ | - | 2,054 | -45.2\% |
| Share of profits of associates | 1 | 777 | I | 446 | 74.2\% | 441 | 76.2\% |
| Income tax (expenses) benefit | 1 | (510) | I | $(2,536)$ | -79.9\% | 1,461 | - |
| Profit attributable to SMIC | 1 | 75,401 | I | 40,604 | 85.7\% | 7,060 | 968.0\% |
| Non-controlling Interests | 1 | (71) | I | (92) | -79.9\% | (45) | - |
| Earnings per ADS | \( |  |  |  |  |  |  |
| ) | 0.12 | / | 0.06 | - | 0.01 | - |  |

- R\&D expenses increased mainly due to a $\$ 7.5$ million decrease in the funding of R\&D contracts from the government in 2Q13 and an increase of employee bonus accrual in 2Q13.
- G\&A expenses increased mainly due to higher employee bonus accrual in 2Q13.
- Other operating income in 2Q13 included 1) gain from disposal of part of living quarters in Shanghai and 2) gain arising from the disposal of the Company's total ownership interest in SMIC (Wuhan) Development Corp which mainly engaged in construction, operation and management of living quarters and schools.


## Revenue without Wuhan



- Wafer revenue from Wuhan Xinxin was $\$ 39.5$ million in 2Q13. This portion of revenue will gradually be phased out starting in 3Q13.


## Normalized Profit from Operation Trend



- Normalized Profit from Operations =

Profit from Operation - Funding of R\&D contracts from the Government - LQ Disposal Gain + Employee Bonus

## Balance Sheet Highlights

| (US\$ thousands) |  | For the three months ended |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | June 30, 2013 | 1 | Mar 31, 2013 |
| Cash and bank balances | I | 262,955 | I | 292,932 |
| Restricted Cash | I | 214,430 | I | 185,031 |
| Trade and other receivables | I | 472,426 | 1 | 355,293 |
| Inventories | I | 308,328 | I | 284,653 |
| Other Assets | I | 3,043,560 | I | 2,904,037 |
| Total Assets | I | 4,301,699 | I | 4,021,946 |
| Short-term borrowings |  | 586,425 | I | 529,440 |
| Long-term debt |  | 474,692 | I | 429,000 |
| Total Debt | I | 1,061,117 | I | 958,440 |
| Total Liabilities |  | 1,897,961 | I | 1,702,910 |
| Total Equity |  | 2,403,738 | I | 2,319,036 |
|  |  |  | I |  |
| Debt/Equity Ratio* |  | 44.1\% | / | 41.3\% |

* Calculated based on (Total Debt) / (Total Equity)



## Total Revenue Breakdown by Applications



2Q 13 vs. 1Q 13


Communications

Consumer

Computer

## Total Revenue Breakdown by Geography



2Q 13 vs. 1Q 13

North America


China


Eurasia


## Wafer Revenue Breakdown by Technology



2Q 13 vs. 1Q 13


## Capacity, Utilization and Shipment

d

(1) Capacity utilization rate is reported based on total equivalent wafers out divided by estimated total quarterly capacity

## 3Q 2013 Guidance and 2013 Capex Guidance



2013 Capex Guidance (US\$mm)

## \$675


(1) Exclude the effect of foreign exchange, funding from R\&D contracts with government, and gain from the disposal of living quarters
(2) The Company has budgeted capital expenditures of another $\$ 130$ million in 2013 for the construction of living quarters for employees as part of the employee retention program. The Company plans to either rent out or sell these living units to employees in the future.

Appendix

SMIC

## 2Q13 Results Vs Guidance

|  | 2Q 13 Guidance | 2Q 13 Results |
| :---: | :---: | :---: |
| Revenue | +3\% to 5\% | $\begin{gathered} +7.9 \% \\ \$ 541.3 \mathrm{M} \end{gathered}$ |
|  |  |  |
|  |  |  |
| Gross Margin | 20\% to 22\% | 25.0\% |
|  |  |  |
|  |  |  |
| Normalized Operating Expenses ${ }^{(1)}$ | \$85 to \$88 million | \$92.9 million |
|  |  |  |
|  |  |  |
| Operating expense ${ }^{(2)}$ | --- | \$56.1 million |
|  |  |  |
|  |  |  |

(1) Excludes funding from R\&D contract with government, the gain arising from the disposal of part of the living quarters in Shanghai, and the gain arising from the disposal of the Company's total ownership interest in SMIC (Wuhan)
Development Corporation which was mainly engaged in construction, operation and management of living quarters and schools.
(2) Operating expense as reported on Earning Release.

## Capital Expenditures \& Depreciation



## Thank you

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