

## Q2 2010 <br> Financial Presentation

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## SAFE HARBOR

## (Under the Private Securities Litigation Reform Act of 1995)

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## Financial highlights

- Revenue up 8.4\% to \$381.1M in 2Q10 from \$351.7M in 1Q10
- Gross margins improved to $15.6 \%$ in 2Q10 compared to $14.6 \%$ in 1Q10
- Net cash flow from operations increased to $\mathbf{\$ 1 6 7 . 5} \mathbf{M}$ in 2Q10 from \$153.3M in 1Q10
- Gain attributable to holders of ordinary shares was US\$96.0M in 2Q10, compared to loss of US $\$ 181.9$ million in 1Q10, driven by a change in fair value of US $\$ 105.9$ million gain of commitment to grant shares and warrants
- Fully diluted EPS was $\mathbf{\$ 0 . 2 0}$ per ADS


## Summary Income Statement

| (Amounts in US\$thousand, except for EPS and operating data) | 2Q2010 | 1Q2010 | QoQ | 2Q2009 | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | 381,142 | 351,724 | 8.4\% | 267,422 | 42.5\% |
| Gross Profit | 59,387 | 51,454 | 15.4\% | $(12,896)$ | - |
| Gross margins | 15.6\% | 14.6\% | + 1 ppt | (4.8\%) | + 20.4 ppt |
| Operating expenses | 71,507 | 79,496 | -10.0\% | 81,606 | -12.4\% |
| Operating income (loss) | $(12,120)$ | $(28,042)$ | -56.8\% | $(94,503)$ | -87.2\% |
| Net income (loss) excluding extraordinary items* | $(9,916)$ | $(35,388)$ | - | - | - |
| Net income (loss) | 96,037 | $(181,949)$ | - | $(98,169)$ | - |
| Net income (loss) per ADS (US\$ diluted) | 0.20 | (0.41) |  | (0.22) |  |

Note: *Extraordinary items includes change in the fair value of commitment to issue shares and warrants in 2Q2010: gain of $\$ 105,952,415$, in 1Q2010: loss of $\$ 146,561,217$

## Summary Balance Sheet Statement

| (in US\$ thousands) | For the three months ended |  |
| :--- | :---: | :---: |
|  | June 30, 2010 | March 31, 2010 |
| Cash and cash equivalents | 506,547 | 523,208 |
| Current assets | $\mathbf{1 , 0 0 9 , 8 1 3}$ | $\mathbf{1 , 0 0 5 , 7 6 8}$ |
| Total assets | $3,444,105$ | $3,498,264$ |
| Current liabilities | $\mathbf{1 , 2 1 6 , 3 1 6}$ | $\mathbf{1 , 2 1 7 , 8 5 0}$ |
| Total liabilities | $\mathbf{1 , 6 9 1 , 7 3 2}$ | $\mathbf{1 , 8 4 5 , 1 2 5}$ |
| Non-Controlling interests | 35,362 | 35,100 |
| Shareholders' equity | $\mathbf{1 , 7 1 7 , 0 1 1}$ | $\mathbf{1 , 6 1 8 , 0 8 3}$ |
| Total liability and shareholders' equity | $3,444,105$ | $3,498,264$ |

Source: Company financials

## Summary Cash Flow Statement

## Cashflow from operations



[^0]


[^1]
## - Total Sales Breakdown by Technology

$■ 90 \mathrm{~nm}$ and below $■ 0.13 \mathrm{~m} \square 0.15 / 0.18 \mathrm{~mm}-0.25 / 0.35 u m$

| $22.3 \%$ | $16.8 \%$ | $16.2 \%$ | $18.5 \%$ | $15.6 \%$ |
| :--- | ---: | ---: | :--- | :--- |
| $31.3 \%$ | $30.4 \%$ | $25.6 \%$ | $25.7 \%$ | $28.6 \%$ |
| $29.7 \%$ | $36.5 \%$ | $39.5 \%$ | $35.5 \%$ | $32.2 \%$ |
| $16.7 \%$ | $16.3 \%$ | $18.7 \%$ | $20.3 \%$ | $23.6 \%$ |
| $2 Q 09$ | $3 Q 09$ | $4 Q 09$ | $1 Q 10$ | $2 Q 10$ |

Q1 Vs Q2


## Capacity, Utilization and Shipment

## Capacity and utilization rate


Note: Capacity refers to 8" wafers equivalent per month at the end of the period

|  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (8-inch equivalent wafers) | 2 Q09 | $3 Q 09$ | $4 Q 09$ | 1Q10 | 2Q10 |
| Monthly Capacity | 162,800 | 165,050 | 162,050 | 165,100 | 163,125 |
| Utilization Rate $(1)$ | $75.4 \%$ | $87.3 \%$ | $91.5 \%$ | $92.1 \%$ | $94.3 \%$ |
| Wafer Shipment | 341,261 | 429,843 | 436,816 | 455,010 | 496,766 |

(1) Including copper interconnects

## 3Q 2010 Guidance

## 3Q2010 guidance

| US\$mn | 3Q 2010 Guidance |
| :--- | :---: |
| Sales* $^{*}$ | $4 \%-6 \%$ |
| Gross Margin | $20 \%-22 \%$ |
| Operating Expenses ** | $\$ 80 \mathrm{M}-\mathbf{\$ 8 4 M}$ |
| 2010 Full Year Capex | $\$ 700 \mathrm{M}-\mathbf{\$ 7 5 0 M}$ |

*Revenue from Xinxin and Cension will be 4\% to 5\% of our Q3 total revenue **Operating Expenses guidance excludes foreign exchange differences


## Appendix

| US\$ Millions (except opex \%) | Q2 10 Prior Guidance | Q2 10 Results |
| :--- | :---: | :---: |
| Sales | $\$ 362.3-369.3 \mathrm{M}$ | $\$ 381.1 \mathrm{M}$ |
| Operating expenses | $\$ 84-88 \mathrm{M}$ | $\$ 71.5 \mathrm{M}$ |
| Capital expenditures | $\$ 150-200 \mathrm{M}$ | $\$ 92 \mathrm{M}$ |

## Capital Expenditures \& Depreciation

| (in US\$ millions) | $2 Q 09$ | $3 Q 09$ | $4 Q 09$ | $1 Q 10$ | $2 Q 10$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Capex | $\$ 21 \mathrm{M}$ | $\$ 53 \mathrm{M}$ | $\$ 92 \mathrm{M}$ | $\$ 64 \mathrm{M}$ | $\$ 92 \mathrm{M}$ |
|  <br> Amortization | $\$ 203 \mathrm{M}$ | $\$ 199 \mathrm{M}$ | $\$ 184 \mathrm{M}$ | $\$ 175 \mathrm{M}$ | $\$ 165 \mathrm{M}$ |


[^0]:    Source: Company financials

[^1]:    Source: Company financials

