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## SAFE HARBOR

## (Under the Private Securities Litigation Reform Act of 1995)

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$\square$ Revenue up 7.6\% to \$410.1M in 3Q10 from \$381.1M in 2Q10

- Gross margins significantly improved to $24.5 \%$ in 3Q10 compared to $15.6 \%$ in 2Q10
- Net cash flow from operations was \$125.2 M in 3Q10 from \$167.5M in 2Q10
- Gain attributable to holders of ordinary shares was $\$ 30.4$ million in the third quarter of 2010, including a gain in the fair value of commitment to grant shares and warrants amounted to US\$10.4 million.
- Fully diluted EPS was $\mathbf{\$ 0 . 0 6}$ per ADS


## Summary Income Statement

| (Amounts in US\$thousand, except for EPS and operating data) | 3Q2010 | 2Q2010 | QoQ | 3Q2009 | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | 410,080 | 381,142 | 7.6\% | 323,356 | 26.8\% |
| Gross Profit | 100,640 | 59,387 | 69.5\% | 2,654 | 3692.0\% |
| Gross margins | 24.5\% | 15.6\% | +8.9 ppt | 0.8\% | + 23.7 ppt |
| Operating expenses | 79,952 | 71,507 | 11.8\% | 99,184 | -19.4\% |
| Operating income (loss) | 20,688 | $(12,120)$ | - | $(96,530)$ | - |
| Net income (loss) excluding extraordinary items* | 20,060 | $(9,916)$ | - | - | - |
| Net income (loss) | 30,442 | 96,037 | -68.3\% | $(69,346)$ | - |
| Net income (loss) per ADS (US\$ diluted) | 0.06 | 0.21 |  | (0.16) |  |

Note: *Extraordinary items includes change in the fair value of commitment to issue shares and warrants in 3Q2010: gain of \$10,382,026 in 2Q2010: gain of $\$ 105,952,415$.

## Summary Balance Sheet Statement

| (in US\$ thousands) | For the three months ended |  |
| :--- | :---: | :---: |
|  | Sept 30,2010 | June 30, 2010 |
| Cash and cash equivalents | 427,247 | 506,547 |
| Current assets | $\mathbf{1 , 0 9 3 , 4 0 3}$ | $\mathbf{1 , 0 0 9 , 8 1 3}$ |
| Total assets | $\mathbf{3 , 6 7 1 , 3 3 5}$ | $\mathbf{3 , 4 4 4 , 1 0 5}$ |
| Current liabilities | $\mathbf{1 , 1 8 6 , 3 4 6}$ | $\mathbf{1 , 2 1 6 , 3 1 6}$ |
| Total liabilities | $\mathbf{1 , 6 3 9 , 9 1 0}$ | $\mathbf{1 , 6 9 1 , 7 3 2}$ |
| Non-Controlling interests | 35,627 | $\mathbf{3 5 , 3 6 2}$ |
| Shareholders' equity | $\mathbf{1 , 9 9 5 , 7 9 8}$ | $\mathbf{1 , 7 1 7 , 0 1 1}$ |
| Total liability and shareholders' equity | $\mathbf{3 , 6 7 1 , 3 3 5}$ | $\mathbf{3 , 4 4 4 , 1 0 5}$ |

Source: Company financials

## Summary Cash Flow Statement

## Cashflow from operations



[^0]


Source: Company financials


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## Capacity, Utilization and Shipment



| (8-inch equivalent wafers) | 3Q09 | 4Q09 | 1Q10 | 2Q10 | 3Q10 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Monthly Capacity | 165,050 | 162,050 | 165,100 | 163,125 | 169,925 |
| Utilization Rate (1) | 87.3\% | 91.5\% | 92.1\% | 94.3\% | 96.4\% |
| Wafer Shipment | 429,843 | 436,816 | 455,010 | 496,766 | 516,792 |

(1) Including copper interconnects

## 4Q 2010 Guidance

## 3Q2010 guidance

| US\$mn | 4Q 2010 Guidance |
| :--- | :---: |
| Sales* $^{*}$ | Flat |
| Gross Margin | $21 \%-23 \%$ |
| Operating Expenses ** | $\$ 80 \mathrm{M}-\$ 84 \mathrm{M}$ |
| 2010 Full Year Capex | $\$ 750 \mathrm{M}-\mathbf{\$ 8 0 0 M}$ |

*Target revenue from Xinxin and Cension will be $4 \%$ to $5 \%$ of our Q4 total revenue **Operating Expenses guidance excludes foreign exchange differences


## Appendix

| US\$ Millions (except opex \%) | Q3 10 Prior Guidance | Q3 10 Results |
| :--- | :---: | :---: |
| Sales | $4 \%-6 \%$ <br> $\$ 396.3-\$ 404 M$ | $7.6 \%$ <br> $\$ 410.1 \mathrm{M}$ |
| Gross margin | $20 \%-22 \%$ | $24.5 \%$ |
| Operating expenses | Annual Capex range from <br> $\$ 700 \mathrm{M}$ | $\mathbf{\$ 7 5 0 \mathrm { M }}$ |

## Capital Expenditures \& Depreciation

| (in US\$ millions) | $3 Q 09$ | $4 Q 09$ | $1 Q 10$ | $2 Q 10$ | $3 Q 10$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Capex | $\$ 53 M$ | $\$ 92 M$ | $\$ 64 M$ | $\$ 92 M$ | $\$ 297 M$ |
|  <br> Amortization | $\$ 199 \mathrm{M}$ | $\$ 184 \mathrm{M}$ | $\$ 175 \mathrm{M}$ | $\$ 165 \mathrm{M}$ | $\$ 148 \mathrm{M}$ |


[^0]:    Source: Company financials

